



SCHATZI

W I N E S

Contact

Schatzi n. (SHOT-zee). From German, a diminutive of schatz, a term of endearment, literally and figuratively “little treasure.” Colloquially, schatzi is a casual term meaning a close friend—someone with whom you have fun, confide in and trust.

Schatzi Wines is an alternative importer and distributor, strengthening the connection between wine grower and wine drinker. Our producers have a clear voice in what is available in the US market; they have access to pricing as well as our customer base. We operate with integrity and transparency, in direct collaboration with growers, to bring the best wines to you at the best possible prices.

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Table of Contents

Switzerland
4

Austria
5 - 7

Slovenia
7

Germany
8-12

Luxembourg
13

France
14-19

Italy
20-21

New York
22

Jean-René Germanier – Vétroz, Valais

<https://www.jrgermanier.ch>

Domaine Jean-René Germanier is located in Balavaud, a hamlet of the commune of Vétroz situated at the heart of the Valais and the Rhône Valley on the Swiss side of the Alps, famous for its warm, dry microclimate in the summer months. Out of love for the art of winemaking, quality is the highest priority. Gilles Besse and his uncle Jean-René Germanier are committed to quality and to producing wines with pronounced character, which for them means limiting their yields. They are constantly in search of innovative winemaking methods, extracting the true character of their terroirs, and seeking forgotten varieties that are awaiting rediscovery. They seek the highest quality grapes while respecting the environment. Jean-René and Gilles were among the first pioneers in Switzerland to practice sustainability, nearly fifteen years ago. Today they remain in the vanguard of viticultural practice that is in harmony with the environment and for the last five years have farmed according to the norms of the label Bio Suisse.

	Vintage	Pack	Size (mL)	Item Code
Fendant Vétroz "Les Terrasses" (Chasselas)	2017	12	750	SZJRG-017
Fendant "Balavaud" Grand Cru (Chasselas)	2017	12	750	SZJRG-018
Petite Arvine	2017	12	750	SZJRG-019
Clos de la Couta Heida (Savagnin)	2016	6	750	SZJRG-013
Amigne de Vetroz (2 Bees)	2017	12	750	SZJRG-021
VESPAE Gamay de Bovernier	2017	12	750	SZJRG-022
Dôle "Balavaud" Grand Cru (Gamay Noir/Pinot Noir)	2017	12	750	SZJRG-023
Humagne Rouge	2017	12	750	SZJRG-024
Cornalin Réserve	2016	12	750	SZJRG-026
Syrah "Cayas"	2016	6	750	SZJRG-027

Domaine La Colombe – Féchy, Vaud

<http://www.lacolombe.ch>

The Paccot family has been cultivating their vineyards for nearly 50 years. Over time, the Paccot family has been exploring their terroirs in hope to gain a deeper understanding of each vineyard's personality. It is slow, step-by-step work requiring a great deal of patience. At the helm are Raymond Paccot and his wife Violaine who are committed to farming and winemaking methods that respect natural rhythms, refusing to compromise quality at any point throughout the process. They were one of the first winegrowers in Switzerland to use biodynamic practices. Their goal is to contribute towards revealing the full potential of the great terroirs in the canton of Vaud – particularly by creating innovative blends.

Siting on the north of Lake Geneva, Vaud is best recognized for Chasselas, although we are thrilled to be working with their Gamay and Pinot Noir! All wines are fermented with native yeasts to ensure freshness and vineyard expression. Before harvest begins they sample every parcel and ferment the clippings in barriques. Once harvest officially begins, they add the most active ferments from their green harvest to their respective cuvées in tank to kickstart fermentation. This process is known as pied-de-cuve and ensures an ambient fermentation process that helps facilitate precision.

	Vintage	Pack	Size (mL)	Item Code
Féchy (Chasselas)	2017	12	750	SZDLC-006
Petit Clos (Chasselas)	2017	12	750	SZDLC-007
Brez (Chasselas)	2017	12	750	SZDLC-008
Gamay Noir "Vaud"	2017	12	750	SZDLC-010
Pinot Noir "Vaud"	2017	12	750	SZDLC-009

Markus Altenburger – Jois, Leithaberg

<http://www.markusaltenburger.com/en/>

Markus Altenburger is stoking a building fascination with Leithaberg wines. His vineyards (now in the third year of organic conversion) perch at Austria's far eastern edge, where vast, shallow Lake Neusiedl and the low Leitha mountain range wrangle for influence. Markus wants his wines to express this Pannonian-meets-Alpine tension along with the subtleties of distinctive limestone and slate soils through a small handful of native and traditional Austrian varieties, now more red than white. In the few years since Markus took over his family's estate, he's moved from what he calls "well-behaved wines" to wines that are much closer to nature and bear a far more personal stamp. Working from 30 small plots (all now in the third year of organic conversion) scattered around the historic wine village of Jois, he is focused on blaufränkisch, a narrow range of now-rare native white varieties and old-vine chardonnay, and distinctly Austrian styles of rosé. He thrives on tapping into what he calls "the yin and the yang of Jois" – 800 years of winegrowing counterposed with thoughtful, innovative winemaking. In all that he does, Markus lets the vineyard be his muse. In the cellar, he prefers to work with native yeasts, minimal added sulphur, and long, protective lees contact. We think you'll find it hugely rewarding to follow where this takes him.

	Vintage	Pack	Size (mL)	Item Code
Chardonnay "vom Kalk"	2017	12	750	SZALT-017
Neuburger "Betont"	2017	12	750	SZALT-018
Grüner Veltliner Ladisberg Leithaberg DAC	2017	6	750	SZALT-021
Blaufränkisch Rosé "Witzbold"	2016	6	750	SZALT-014
Blaufränkisch "vom Kalk"	2017	12	750	SZALT-019
Blaufränkisch Leithaberg DAC	2015	6	750	SZALT-012
Blaufränkisch Gritschenberg	2015	6	750	SZALT-015

Sohm & Kracher – Retz, Weinviertel

<http://kracherundsohm.at/>

When long-time friends Aldo Sohm and Gerhard Kracher decided to make wine together, they brought to the project decades of collective experience and a shared love of great foods and wines of the world – especially dry grüner veltliner from their native Austria. They knew the focus would be grüner veltliner grown in the Weinviertel – which they recognized as underestimated, given its old vineyards, diverse soils, and unique microclimate – made according to two basic principles: the wines should be (low to) moderate in alcohol and should never be unctuous in character. Since their first vintage in 2009, they have kept a sharp focus on one variety, even as they have widened the scope of exploration across sites and styles – from the brisk, peppery "Lion" to the Chablis-like "St. Georg." They now work with several crus in the Weinviertel and one pure limestone parcel in St. Georgen, Burgenland, almost directly across the Neusiedlersee from the Kracher family winery in Illmitz. These are wines of freshness, depth, harmony, and great character.

	Vintage	Pack	Size (mL)	Item Code
Grüner Veltliner "Lion"	2017	12	750	SZSHM-012
Grüner Veltliner "Alte Reben"	2015	12	750	SZSHM-009
Grüner Veltliner "St. Georg"	2015	6	750	SZSHM-010
Grüner Veltliner "Single Vineyard"	2012	6	750	SZSHM-011

Stagård – Stein, Kremstal

<http://www.stagard.at>

When Urban and Dominique Stagård took over the family estate in 2006, they set straight to reimagining its potential. Their vision had four elements: reclaiming obscure vineyards, reexamining the possibilities of iconic sites, farming based on a close study of soils, and making wine by drawing on knowledge and techniques of the past. Some of these approaches—such as the use of Steinzeug, or thick-walled stoneware fermentation vessels—are so arcane their rediscovery feels more like innovation. Riesling, the variety the Stagårds say “speaks most to us,” is their clear focus. Grüner veltliner, as the traditional and far more widely planted grape, naturally finds a place in their work as well. Both varieties are grown organically (certified since 2009) on 17 hectares of exceptional sites scattered across the Kremstal and the Wachau. The Stagårds are dedicated to amplifying biodiversity and intensifying hand work among the vines, and restoring traditional practices to their nearly 1,000-year old cellar. They rely on native yeast fermentations, minimal sulfur, and long aging on the fine lees to promote texture and protect against oxidation. They embrace skin maceration and stem inclusion when they feel this contributes to site expression. “Above all,” says Urban, “we trust in time.” This allows each wine to find its own individual rhythm and equilibrium. These are true wines of terroir – crystalline, tense, and intellectually satisfying, not to mention delightful to drink.

	Vintage	Pack	Size (mL)	Item Code
Grüner Veltliner "Handwerk"	2017	12	750	SZLST-037
Riesling "Handwerk"	2016	12	750	SZLST-026
Riesling "Handwerk"	2017	12	750	SZLST-038
Riesling Steiner Kögl	2017	6	750	SZLST-039
Riesling Steiner Braunsdorfer	2017	6	750	SZLST-040
Riesling Steiner Schreck	2017	6	750	SZLST-041
Riesling Steiner Hund	2017	6	750	SZLST-042
Riesling Steiner Grillenparz	2017	6	750	SZLST-043
Riesling Steiner Gaisberg	2017	6	750	SZLST-044
Riesling Ried Goldberg	2017	6	750	SZLST-045
Riesling Ried Pfaffenberg	2017	6	750	SZLST-046
Riesling "501"	2017	6	750	SZLST-047

Frischengruber – Rossatz, Wachau

<http://www.frischengruber.at>

In the heart of the Wachau, on the slightly obscure south bank of the Danube, Georg Frischengruber is the fifth generation of his family to steward 10 hectares of old-vine grüner veltliner and riesling in the extraordinary microclimate and terroir of Rossatz. Since taking over the estate from his father, Heinz, in 2010, Georg has trained his attention on meticulous handwork in the vines and, increasingly, incorporating organic viticulture. At Rossatz, where the Danube tapers to its narrowest span as it makes an ancient bend, vineyards rise gently from the river bank to meet the undulating edge of Dunkelstein forest. Here grüner veltliner, on loess, picks up tension and finesse, with an unmistakably piquant and vivid Wachau profile – Georg’s Smaragds reach a salty, sappy, spring-loaded ideal. Riesling, grown on Urgestein (primary rock) and in cooler sites, gains body, yet remains focused and fine-boned. Georg works with native yeasts and long fine lees aging, to add extra texture, complexity, and clarity. Above all, the through line at Frischengruber is precision, purity and vineyard expression over typical Wachau power.

	Vintage	Pack	Size (mL)	Item Code
Grüner Veltliner Steiger Federspiel	2017	12	750	SZFERS-006
Riesling "Terrassen" Federspiel	2016	12	750	SZFERS-004
Grüner Veltliner Kirnberg Smaragd	2016	6	750	SZFERS-002
Grüner Veltliner Zanzl Smaragd	2016	6	750	SZFERS-003
Riesling Kirnberg Smaragd	2016	6	750	SZFERS-005

Weingut Gross – Ehrenhausen, Steiermark

<https://www.gross.at/>

Johannes Gross is the fifth generation of his family to farm and make wine in Ratsch, on the poetically hilly, verdant edge of Südsteiermark (southern Styria). It's a place defined by climatic tension between the Alps and the Adriatic with steep, terraced hillsides, a mélange of volcanic and sedimentary soils, and a range of traditional Styrian varieties, foremost sauvignon blanc. The terrain demands intensive handwork; yields are kept very low. In the cellar, Johannes focuses on spontaneous fermentations and traditional vinification methods. The wines are entrancingly aromatic, playful, lively, and keenly defined. Their single vineyard bottlings are revelatory of Styrian terroir. Johannes and his brother Michael (who leads the family's winemaking at Vino Gross just over the border in Slovenia) also pay homage to Styria's deep agrarian traditions with their Jakobi bottling. This regional sauvignon blanc is labelled with a woodcut-based pictograph that recounts the details of the vintage in iconography taken from historical almanacs like the ones that hung in Johannes' and Michaels' grandmother's kitchen when they were children and that have been at the heart of Styrian farm life for centuries.

	Vintage	Pack	Size (mL)	Item Code
Brüder Gross "Jakobi" Sauvignon Blanc	2017	12	750	SZBGR-001
Gamlitzer Gelber Muskateller	2017	12	750	SZGRO-002
Ratscher Sauvignon Blanc	2016	12	750	SZGRO-001
Ried Sulz Sauvignon Blanc	2016	6	750	SZGRO-003
Ried Nussberg Sauvignon Blanc	2016	6	750	SZGRO-004

Vino Gross – Podlehnik, Štajerska Slovenija

<https://en.gross.at/stajerska-slovenija>

Michael Gross is a young, fifth generation winemaker entrusted with opening a new chapter of his family's story in Štajerska Slovenija (Styrian Slovenia). In 2004, luck brought the Gross family prime vineyards in Gorca and Colles, some 60 km (40 miles) south of their home in Ratsch, Austria. They recognized the region as a "sleeping beauty" waiting for the right touch to reawaken its historic vineyards and thrilling potential. With climate, terrain, and varieties that are strikingly similar to southern Styria's, it was natural for the family to put down roots here and in 2011, Vino Gross was born. As of 2019, Michael and his wife, Maria, have officially taken full responsibility for the nine hectares that now comprise the estate. "There were and are many role models in my life, but for me finding my own way is important," Michael says. This is precisely what he and Maria are doing in Gorca and Colles – farming organically, hand harvesting, working with spontaneous fermentations, malo, extended lees contact, and bottle aging. The wines are lively, engaging introductions to a region in thrilling revival.

	Vintage	Pack	Size (mL)	Item Code
Haloze Blanc	2017	12	750	SZVGR-001
Gorca Furmint	2016	12	750	SZVGR-002
Colles Sauvignon Blanc	2016	12	750	SZVGR-003

Weingut Leitz – Rüdesheim, Rheingau

<http://www.leitz-wein.de>

Weingut Josef Leitz has earned the reputation of being one of Rheingau's top growers and moreover, one of the finest producers in Germany. Since taking over his family estate in 1985, Johannes has grown his holdings from 2.6 hectares to over 40, most of which are Grand Cru sites on the slopes of the Rüdeshheimer Berg. Once the home of some of the world's most sought after and expensive wines, the region fell to mediocrity in the years following the Second World War. Josi has made it his life's work to reclaim the intrinsic quality of his native terroir and introduce the world to the true potential of the Rheingau. In 2011, Johannes was recognized by the esteemed Gault Millau as "Winemaker of the Year."

	Vintage	Pack	Size (mL)	Item Code
Sylvaner trocken "Alte Reben"	2016	12	750	SZJL-080
Eins Zwei Dry Riesling "3"	2018	12	750	SZJL-103
Rüdesheimer Riesling trocken	2017	12	750	SZJL-094
Drachenstein Riesling trocken Erste Lage	2016	6	750	SZJL-073
Berg Roseneck Riesling "Katerloch" Grosses Gewächs	2016	6	750	SZJL-075
Berg Rottland Riesling "Hinterhaus" Grosses Gewächs	2016	6	750	SZJL-076
Riesling QbA feinherb	2018	12	750	SZJL-105
Dragonstone Riesling	2017	12	750	SZJL-091
Rüdesheimer Klosterlay Riesling Kabinett	2016	12	750	SZJL-068
Rüdesheimer Berg Kaisersteinfels Riesling Kabinett	2016	12	750	SZJL-081
Rüdesheimer Magdalenenkreuz Riesling Spätlese	2017	12	750	SZJL-087
Dragonstone Riesling Sekt	2017	12	750	SZJL-098
Pinot Noir Rosé Sekt	2017	12	750	SZJL-089
Pinot Noir Rosé	2017	12	750	SZJL-085
Eins Zwei Zero Riesling (non-alcoholic)	2016	12	750	SZJL-083
N.V. Eins Zwei Zero Sparkling Riesling (non-alcoholic)	N.V.	12	750	SZJL-101
N.V. Eins Zwei Zero Rosé Sparkling (non-alcoholic)	N.V.	12	750	SZJL-102

Dr. Heger – Ihringen, Baden

<http://www.heger-weine.de>

Just a few miles from the French border, in Germany's southernmost region of Baden, Joachim Heger farms the extraordinary grand crus (Grosses Gewächs) of Ihringer Winklerberg and Achkarrer Schlossberg. On these steep, volcanic slopes, Joachim gives voice to unique, delicious, age-worthy expressions of pinot noir. For close to 40 vintages, his work has revolutionized the way we can interpret the potential of this ancient wine region. Burgundian varieties thrive here, beneficiaries of a startlingly warm climate, where vineyards bear names like "Gras im Ofen" and sun-baked volcanic hills are crowned with wild cacti. Joachim made a name for himself and Baden with pinot noir, but he also embraces classic Germanic varieties, foremost riesling and silvaner, by allowing each to work its magic on the unique volcanic, loess, and limestone soils. The results are supremely fresh, energetic wines of unmistakable depth and character.

	Vintage	Pack	Size (mL)	Item Code
"Gemischter Schatz"	2017	12	750	SZDRH-040
Pinot Blanc	2016	12	750	SZDRH-029
Silvaner*** "Pferd Willi"	2016	6	750	SZDRH-038
Ihringer Winklerberg Weissburgunder Erste Lage	2017	6	750	SZDRH-041
Ihringer Winklerberg Grauburgunder Erste Lage	2017	6	750	SZDRH-042
Ihringer Winklerberg Riesling Erste Lage	2017	6	750	SZDRH-043
Achkarren Schlossberg Riesling Grosses Gewächs	2017	6	750	SZDRH-045
Pinot Noir Rosé	2018	12	750	SZDRH-050
Pinot Noir (Liter)	2015	12	1000	SZDRH-028L
Pinot Noir "Tuniberg"	2014	12	750	SZDRH-039
Ihringer Winklerberg Spätburgunder Erste Lage	2014	6	750	SZDRH-035
Vorderer Winklerberg Spätburgunder Grosses Gewächs	2014	6	750	SZDRH-036

Weingut Franzen – Bremm, Mosel Terraces

<https://www.weingut-franzen.de/>

Angelina and Kilian Franzen's story is every bit as moving as their wines. It begins in the Mosel's Bremmer Calmont. After millennia of cultivation, these sheer vertical vineyards – among the world's steepest – had, by the 1980s, been all but abandoned. Yet one wine grower embraced the prospect of recultivation: Ulrich Franzen. "His vision was to bring the Mosel Terraces, especially the Bremmer Calmont, back to where it once was: at the top of German wines," explains his son, Kilian. Tragically, in the middle of this heroic project, Ulrich lost his life. Kilian and his future wife, Angelina, then still students, returned home to lead the estate. Now they have 5 hectares in the Calmont and additional holdings in the venerated Neefer Frauenberg and Kloster Stuben vineyards. The focus at the estate is, naturally, riesling, with small plantings of elbling and pinot varieties. Vines are up to 90 years old, their roots driven into the terraced slate, giving immense concentration to the wines. Perhaps because so much has been forced in the vineyards and in the Franzens' young lives, nothing is in the cellar. Fermentations are spontaneous, the wines go through malo, and GGs are bottled late. All this accounts for wines that are as much about texture, herbaceousness, and salinity as they are about fruit. They display remarkable freshness and animation as well as density and echoing length. Kilian and Angelina have endured much, yet they are also the quickest to laugh. This uncommon maturity and pure love of life are there in the wines, every bit as much as their extraordinary terroir and history.

	Vintage	Pack	Size (mL)	Item Code
Elbling	2017	12	750	SZFRZ-012
Quarzit-Schiefer Riesling trocken	2017	12	750	SZFRZ-017
Bremmer Calmont Riesling trocken	2017	12	750	SZFRZ-020
Frauenberg Riesling Grosses Gewächs	2017	12	750	SZFRZ-024
Calmont Riesling Grosses Gewächs	2017	12	750	SZFRZ-025
Riesling "Zeit"	2016	12	750	SZFRZ-018
Bremmer Calmont Riesling Kabinett	2018	12	750	SZFRZ-026

Weingut Knebel – Winningen, Mosel Terraces

<http://www.weingut-knebel.de>

The Knebel family has been growing grapes in the village of Winningen since 1643 but the current incarnation of this estate is relatively young having been established by Rheinhard and Beate Knebel in 1990. Now led by their son, 34 year-old dynamo Matthias, the Knebel name has become synonymous with the revolution of quality winemaking in Germany over the last 15 or 20 years. Today, Matthias is working 6.5 hectares of vines in some of the steepest, most foreboding terraces in the world of viticultural. In Winningen, nearly every terrace has its own terroir, influenced by the high variation of soil types and varying microclimates. Here, the estate is focused on 4 distinctive parcels: Hamm which is herbal and spicy, Brückstück what is concentrated and elegant, Röttgen: fruity and forceful and Uhlen—the definition of minerality. These sites are legendary among lovers of steep slope riesling and Matthias Knebel is producing resonant and vibrant wines from each of these unique terroirs.

	Vintage	Pack	Size (mL)	Item Code
Riesling	2017	12	750	SZKBL-026
Riesling "Von den Terrassen"	2015	12	750	SZKBL-003
Riesling "Von den Terrassen" Reserve	2016	12	750	SZKBL-023
Hamm Riesling	2015	12	750	SZKBL-005
Brückstück Riesling	2015	12	750	SZKBL-006
Riesling "Alte Reben"	2017	6	750	SZKBL-028
Riesling "Alte Reben"	2016	6	750	SZKBL-020
Röttgen Riesling Grosses Gewächs	2017	6	750	SZKBL-029
Uhlen Riesling Grosses Gewächs	2016	6	750	SZKBL-030
Röttgen Riesling Kabinett	2017	12	750	SZKBL-031
Röttgen Riesling Kabinett	2016	12	750	SZKBL-021
Röttgen Riesling Auslese	2017	6	375	SZKBL-032H

Weingut von Hövel – Oberemmel, Saar

<http://www.weingut-vonhoevel.de>

Since assuming the estate in 2010, Max von Kunow has nearly doubled von Hövel's vineyard holdings, converted the estate to organic practices (including an intensive compost program) and he is in the process of transforming not only the viticulture, but also the style of the wines. Max's father, Eberhard, preferred swift pressing of the grapes; Max is now working with some skin maceration, especially for the drier range, and a slower, gentler crush for the fruity range. In fact, a dry range really did not exist at this estate until Max arrived because his father did not prefer them. The wines destined to be fruity are less opulent than in vintages past; they are more crystalline and crunchy. In keeping with the organics practiced in the vineyards and the longer hang time prior to harvest, Max encourages indigenous yeast fermentations for all of his wines.

	Vintage	Pack	Size (mL)	Item Code
Saar Riesling trocken	2017	12	750	SZWVH-035
Saar Riesling feinherb	2016	12	750	SZWVH-022
Saar Riesling Kabinett	2017	12	750	SZWVH-034
Saar Riesling Kabinett (Certified Kosher)	2015	12	750	SZWVH-025
Oberemmeler Hütte Riesling Kabinett "Monopol Lage"	2017	12	750	SZWVH-030
Scharzhofberg Riesling Kabinett	2017	12	750	SZWVH-031
Oberemmeler Hütte Riesling Spätlese "Monopol Lage"	2017	12	750	SZWVH-032
Oberemmeler Hütte Riesling Spätlese "Monopol Lage"	2016	12	750	SZWVH-028
Scharzhofberg Riesling Spätlese	2017	12	750	SZWVH-033

Weingut Dreissigacker – Bechtheim, Rheinhessen

<http://www.dreissigacker-wein.de>

Jochen Dreissigacker is a young vigneron, fiercely dedicated to giving voice to some of the most exciting vineyard sites of Rheinhessen. After spending a few years working with the iconic Klaus-Peter Keller, Jochen took the reins at his family estate and began the work of converting to organic viticulture. By focusing on enhancing the vitality of his soils using natural methods, limiting yields (often as low as 15 hl/ha), harvesting by hand, vinifying with native yeasts, and fermenting block by block, Jochen is able to capture the individual mineral character of each of his parcels. The Dreissigacker wines reveal power and depth without the weight of high alcohol that many of the region's more famous wines possess. At the beginning of summer the crew cuts off at least one third of the grapes on each vine. As a result, the bunches that remain on the vine absorb additional nutrients, light and air, ensuring optimal quality and concentration.

	Vintage	Pack	Size (mL)	Item Code
Riesling Brut	2013	12	750	SZWDR-012
Riesling trocken "Organic"	2017	12	750	SZWDR-020
Bechtheimer Riesling trocken	2016	12	750	SZWDR-025
Hasensprung	2016	6	750	SZWDR-021
Geyersberg Riesling trocken Grosse Lage	2015	6	750	SZWDR-022
Kirchspiel Riesling trocken Grosse Lage	2015	6	750	SZWDR-023
Morstein Riesling trocken Grosse Lage	2015	6	750	SZWDR-024

Julia Bertram – Dernau, Ahr

<http://www.juliabertram.de>

The wines of the Ahr are truly unique as it is one of the only regions in the world where you can find Pinot Noir grown on slate soils. The wines have a distinctive ripeness and juicy character, balanced by smoke and mineral cut that is a result of the steep slate terraces.

When Julia began working full time at the family estate, she had strong ideas about improving viticulture. Now, she dedicates herself to focusing only on the best sites, with the oldest vines, and is continually implementing new sustainable practices in the vineyards, undaunted by the challenges of working on the slate terraces. In the cellar, the fruit is handled very gently and the wines are fermented naturally. They are raised in oak barrels of various ages and sizes with the goal of making clear, nuanced wines that articulate their respective terroirs.

	Vintage	Pack	Size (mL)	Item Code
Spätburgunder "Handwerk"	2017	12	750	SZJBT-014
Spätburgunder Ahrweiler	2016	12	750	SZJBT-009
Spätburgunder Dernauer	2016	12	750	SZJBT-008
Spätburgunder Ahrweiler Forstberg	2016	6	750	SZJBT-010
Spätburgunder Ahrweiler Rosenthal	2016	6	750	SZJBT-011

Benedikt Baltes – Klingenberg, Franken

<https://www.weingut-benedikt-baltes.de>

Churfranken is a small "red wine island" in the northwest of Franconia composing only around 350 hectares of vines. The area is planted mostly to red varieties like Portugieser and, most importantly, Spätburgunder. Vines grow on the steep, terraced, red sandstone slopes where they soak up the warm rays of the sun. The stone retains a great deal of heat and this helps to moderate the temperature in the vines when nighttime temperatures plunge. This diurnal shift is crucial to the long, gentle ripening required for making world class Pinot Noir. These special vineyard characteristics are what originally attracted Benedikt Baltes to begin making wine in Klingenberg. Today, working with his wife Julia Bertram (also a Schatzi!) and a group of young, enthusiastic "wine freaks" from all over Germany, Benedikt has emerged as one of the rising stars of the German red wine revolution, bringing attention to the pedigree and aging potential of his unique terroirs.

To meet his desire for "maximum quality," the fruit is 100% hand harvested, vinified with native yeast and aged in barrels made from oak forests all within 50 kilometers of the winery. There are never any chemical additives in the cellar and the wines are bottled unfiltered. Benedikt is working primarily on two different slopes: Klingenberger Schlossberg and Großheubacher Bischofsberg.

	Vintage	Pack	Size (mL)	Item Code
Spätburgunder "Buntsandstein"	2016	12	750	SZWBB-008
Spätburgunder Grossheubach "Alte Reben"	2016	12	750	SZWBB-009
Spätburgunder Grossheubach "Alte Reben"	2015	12	750	SZWBB-002
Spätburgunder Klingenberg Alte Reben "R"	2016	6	750	SZWBB-010
Spätburgunder Klingenberg Alte Reben "R"	2015	6	750	SZWBB-003
Spätburgunder Bichofsberg Grosses Gewächs	2016	6	750	SZWBB-011

Heinrich Spindler – Forst, Pfalz

<http://www.weingutheinrichspindler.de>

In 1620, Sontag Spindler moved from Burgundy to the Pfalz where he began to purchase vineyards and became a viticulturist. He purchased the Kirchenstück in 1656, one of Germany's most revered parcels, from the old hospital in Deidesheim. Like many German vineyards, the family's holdings were splintered in the early 1800s, by law of the Napoleonic Code, and Johann-Josef Spindler's holdings were divided evenly amongst his three sons: Heinrich, Eugen and Wilhelm. Each son established a separate winery— hence the birth of Weingut Heinrich Spindler. The estate is a very traditional winery located in the village of Forst in the Pfalz. Today the winery is run by Markus Spindler, great-grandson of Heinrich Spindler, who is carrying the estate through its 11th generation of winemaking. Spindler is blessed with all of the top Forster sites, and his style is very nuanced and pure with more attention given to detail and finesse than to power and richness.

	Vintage	Pack	Size (mL)	Item Code
Riesling trocken	2017	12	750	SZHSP-024
Forster Riesling trocken	2017	12	750	SZHSP-029
Musenhang Riesling trocken Erste Lage	2017	12	750	SZHSP-025
Ungeheuer Riesling trocken Grosse Lage	2016	6	750	SZHSP-026
Ungeheuer Riesling trocken Grosse Lage	2015	6	750	SZHSP-016
Pechstein Riesling trocken Grosse Lage	2015	6	750	SZHSP-017
Pechstein Riesling trocken Grosse Lage	2014	6	750	SZHSP-005
Jesuitengarten Riesling trocken Grosse Lage	2016	6	750	SZHSP-027
Jesuitengarten Riesling trocken Grosse Lage	2015	6	750	SZHSP-018
Kirchenstück Riesling trocken Grosse Lage	2016	6	750	SZHSP-028
Kirchenstück Riesling trocken Grosse Lage	2015	6	750	SZHSP-019
Sauvignon Blanc	2017	12	750	SZHSP-023

Karl Haidle – Stetten, Württemberg

<http://weingut-karl-haidle.de>

Though one of Germany's thirteen anbauggebiete, Württemberg still remains one of the country's slightly obscure viticultural areas; Moritz refers to it as the "outsider" region. Before WWII, wine grapes in the Rems Valley were almost always sold off to the local co-op and the majority of wine production was consumed by locals. It was only over the course of the last twenty years that wines from the region became distributed around Germany and ultimately exported to the rest of the world. Today, the young and energetic Moritz Haidle is in charge of the estate. He is a dedicated organic farmer, and a passionate devotee of hip-hop culture. A talented graffiti artist, Moritz is no doubt a radical figure in the Swabian wine scene, uprooting the traditional image of the staid German winzer. His vibrant character and commitment to terroir translates in the pure, focused wines that are emerging from this deep, natural cellar. Specializing in Riesling, Lemberger, and Spätburgunder, Moritz gives the unique slopes of Stetten a chance to speak with nuance and clarity.

	Vintage	Pack	Size (mL)	Item Code
Riesling "Ritzling" trocken	2018	12	750	SZKHD-015
Stetten Riesling Kabinett "Pfeffer"	2017	12	750	SZKHD-013
Stettener Häder Riesling Erste Lage	2017	12	750	SZKHD-016
Pulvermächer Riesling Grosses Gewächs	2017	6	750	SZKHD-017
Lemberger Bunter Mergel	2017	12	750	SZKHD-011
Stettener Häder Lemberger Erste Lage	2017	12	750	SZKHD-014
Berge Lemberger Grosses Gewächs	2016	6	750	SZKHD-018

Domaine Alice Hartmann – Wormeldange, Moselle Luxembourgeoise

<http://www.alice-hartmann.lu>

Domaine Alice Hartmann is on the Mosel: its vineyards are steep, stony suntraps, the vines are old, and the grape is riesling. But this is not Germany, it's Luxembourg – one of the best-kept secrets for world-class riesling. Here the shell limestone cliffs are paramount, with fossilized marine-based soils more like those of Chablis or Champagne. These translate into supremely elegant, classically styled dry rieslings: intensely mineral, with balanced finesse and stunning length. The 200-year-old domain, named for the valiant Mme. Hartmann, who single-handedly kept the estate alive through lean times and war in the last century, has holdings in some of Luxembourg's most treasured vineyards, including the Wormeldange Koepchen, the Palmberg in Ahn, and the Fels in Grevenmacher. At the domaine, the focus is on farming their old-vine parcels (the oldest planted around 1928) without herbicides or pesticides, low yields, hand harvests, spontaneous fermentation, long lees aging, and very little added SO2. Understandably, Luxembourgers do their best to keep these wines to themselves. We're thrilled to be introducing two superb examples from Domaine Alice Hartmann here in the U.S.

	Vintage	Pack	Size (mL)	Item Code
Crémant du Luxembourg Brut	N.V.	12	750	SZDAH-003
Ahn Palmberg Riesling "Sous la Rocher"	2017	6	750	SZDAH-001
Grevenmacher Fels Riesling	2017	6	750	SZDAH-002

R. Pouillon – Mareuil-sur-Aÿ, Champagne

<http://pouillon.webflow.io>

The Pouillon family has been growing grapes in the region for over a century, but it wasn't until 1947 when Fabrice's grandfather, Roger Pouillon, decided to produce wine from his holdings along with the help of his wife, Bernedette, and his uncle, Louis Baulant, a well-known winemaker and consultant in the region. The estate continued to grow over succeeding decades as grape contracts expired allowing the family terroirs to be reincorporated into the Pouillon estate. James Pouillon, Fabrice's father, joined the firm in 1964 and modernized the cellar by adding enamel-lined tanks and gyropalletes. Fabrice joined his father in 1998 after finishing degrees in both business and oenology school, and he has taken the winery in an exciting new direction. Working in the grand cru of Aÿ and throughout the Vallée de la Marne and the Montagne de Reims, Fabrice began the work of conversion to organic viticulture in 2003 and today he incorporates biodynamic principles into his work including compost management, spraying herbal "teas" and applying 500 and 501 treatments. He is crafting articulate, expressive, terroir-driven wines that are vibrantly aromatic and intricate on the palate.

	Vintage	Pack	Size (mL)	Item Code
Réserve Brut (Summer 2018)	N.V.	12	750	SZRPL-107
Réserve Brut (Spring 2018)	N.V.	12	750	SZRPL-106
Réserve Brut (Spring 2018)	N.V.	6	1500	SZRPL-106M
Réserve Brut (Summer 2018)	N.V.	12	375	SZRPL-107H
Rosé de Maceration Brut (Spring 2018)	N.V.	12	750	SZRPL-804
"Solera" Brut (1997-2012, Autumn 2017)	M.V.	12	750	SZRPL-904
"Les Terres Froids" Blanc de Blancs (Spring 2018)	N.V.	12	750	SZRPL-705
"Les Terres Froids" Blanc de Blancs (Spring 2017)	N.V.	12	750	SZRPL-704
"Les Valnons" Brut (Spring 2017)	2010	6	750	SZRPL-210
"Les Blanchiens" Brut Nature (Spring 2017) wood box	2010	1	1500	SZRPL-310M

Hubert Soreau – Epernay, Champagne

<http://champagnelecloslabbe.fr/>

Hubert Soreau is not from Champagne and like many outsiders who have found their way into traditional, European viticultural regions (ref. Tony Bodenstein at Prager, Michi Moosbrugger at Schloss Gobelsburg, Ted Lemon at Dujac), he is making waves. He is part of the single vintage, single parcel, single barrel approach currently utilized by a handful of growers in the region, but he also brings to his work a perspective unencumbered by traditions and conventions. Le Clos l'Abbé is a single parcel outside of Epernay where the Vallée de la Marne and the Côte des Blancs meet. This parcel was originally planted in the 9th Century after the Bishop of Reims ordered it cleared for viticulture. At that time, it was known as Mons Ebbonis and afterward, as Mont de Bon in the 14-17th Centuries when the parcel was predominately planted to red grapes. The Counts of Epernay then purchased the parcel in the 17th Century from the Bishop of Reims, had to build an Abbey on the site in addition to paying remunerations, and it has been used for Champagne production ever since.

Hubert was born in the far north of France, in the town of Maubeuge, on the border of Belgium. His family moved to Champagne, in a house across from Le Clos l'Abbé, where the site essentially served as his back yard. His parents were able to purchase a small parcel in 1993 and Hubert added to that original holding with another purchase in 2003. He never uses pesticides or herbicides and he picks late in the season with an average ripeness of 11° Baumé. Fermentation takes place in both used barriques and neutral 300L Hautvillers oak barrels and is finished with minimal dosage.

	Vintage	Pack	Size (mL)	Item Code
Le Clos l'Abbé Brut-Nature (Summer 2018)	2011	6	750	SZHSR-103

Pascal Doquet – Vertus, Champagne

<http://www.champagne-doquet.com>

With holdings of old vines in some of the greatest terroirs in the Côte des Blancs, Pascal Doquet has emerged over the last decade or so as one of the premier vigneron in Champagne. He originally took over his family estate Doquet-Jeanmaire in 1995 and after his father retired, Pascal established his eponymous domaine in 2004. Today he farms just under 9 hectares of vines including prime parcels in Le Ménil-sur-Oger, Vertus and Le Mont Aimé.

Natural farming and dedication to vineyard health is the driving force for Pascal. He stopped all chemical treatments in 2001 and the domaine has been certified Organic since 2010. Pascal employs extensive cover crops and does his work with a special, ultra-light tractor as to avoid any unnecessary compacting of the soil. Plant-based treatments are employed as Pascal seeks to reduce his use of copper and sulfur as much as possible. He is highly focused on vineyard management to express the subtleties of his terroir and make honest wines. As Pascal often says "It's the viticulture that makes the difference, not the vinification."

	Vintage	Pack	Size (mL)	Item Code
"Arpège" Blanc de Blancs Extra-Brut (Winter 2017)	N.V.	12	750	SZPDQ-102
"Arpège" Blanc de Blancs Extra-Brut (Winter 2017)	N.V.	6	1500	SZPDQ-102M
"Arpège" Blanc de Blancs Extra-Brut (Summer 2018)	N.V.	1	3000	SZPDQ-103J
"Arpège" Blanc de Blancs Extra-Brut (Spring 2016)	N.V.	12	750	SZPDQ-101
"Anthocyanes" Rosé 1er Cru Brut (Spring 2018)	N.V.	12	750	SZPDQ-302
"Diapason" Le Mesnil-sur-Oger Brut (Winter 2017)	N.V.	12	750	SZPDQ-503
"Diapason" Le Mesnil-sur-Oger Brut (Winter 2017)	N.V.	6	1500	SZPDQ-502M
Grand Cru Brut (Winter 2010)	N.V.	12	740	SZPDQ-401
Mont Aimé "Coeur de Terroir" Brut (Spring 2018)	2006	12	750	SZPDQ-601
Mont Aimé "Coeur de Terroir" Brut (Summer 2015)	2006	12	750	SZPDQ-600
Le Mesnil-sur-Oger "Coeur de Terroir" Brut (Winter 2017)	2006	12	750	SZPDQ-801
Vertus "Coeur de Terroir" Brut (Spring 2018)	2006	12	750	SZPDQ-701
Vertus "Coeur de Terroir" Brut (Winter 2016)	1999	6	750	SZPDQ-702

Nathalie Vignier – Cramant, Champagne

<http://champagnevignier.fr/>

"The first fruits for the future of J. Vignier were picked in 2007 and 2008 (a fantastic vintage!)," Sebastian Nickel explains. "At that time we did not know that it all would lead us to a totally new approach to winemaking and viticulture. We just picked and fermented some selected vineyards separately to see what it would look like." Since then, tenth-generation vigneron Nathalie Vignier and her partner Sebastian have been gradually aligning the domaine to their shared philosophy: farming without herbicides or pesticides, small production, single parcel wines of higher ripeness and uncommonly long lees aging (up to 12 years). "We practice a viticulture of reason, where common sense is the unit of measure," Nathalie explains. The outcome of this practice and philosophy are wines of exceptional depth and pleasure, joyously ephemeral yet timeless.

	Vintage	Pack	Size (mL)	Item Code
Blanc de Blancs Grand Cru Brut (Spring 2018)	N.V.	12	750	SZNVG-103
Blanc de Blancs Grand Cru Brut (Autumn 2017)	N.V.	12	750	SZNVG-102
"Silexus Sezannensis" Brut (Spring 2016)	N.V.	12	750	SZNVG-200
"Les Longues Verges" Grand Cru Brut (Spring 2016)	2012	6	750	SZNVG-412
Millesime Brut (Spring 2016)	2008	6	750	SZNVG-308
"Deux Terres" Champagne Brut	2008	6	750	SZNVG-309
QVFMR "Les Vignes d'Henri" Grand Cru Extra-Brut	N.V.	6	750	SZNVG-501
QVFMR "Ma Petite Friandise" Blanc de Blancs Brut	2008	12	375	SZNVG-500H

Château de Bois-Brinçon – Blaison-Gohier, Loire

<http://www.chateau-bois-brincon.com>

"The vigneron gets life from the vineyard and gives life to the vineyards," believes Xavier Cailleau. He and his wife Géraldine live and breathe this philosophy at the family's Château de Bois-Brinçon. The domaine dates to 1219, when it was founded by the Saint Jean d'Angers Hospital in the heart of Anjou. Since reconnecting the domaine with its tradition of winemaking in 1991, Xavier and Géraldine have led a deeply thoughtful conversion of all their vineyards to biodynamic farming, in the belief that "the right gesture at the right time in permanent awareness of respect for nature" is the key to making wines that express their mosaic of varied terroirs. With some of the oldest plantings of chenin, grolleau, and cabernet franc – 125 years and older – in the Loire, Xavier and Géraldine see their role as stewards of this heritage, using natural practices from a variety of disciplines for "vinification by terroir." The chénins are defined by their vitality and intensity; the cab francs by their silky delicacy.

	Vintage	Pack	Size (mL)	Item Code
Crémant de Loire	2017	12	750	SZBBC-013
Anjou Blanc Blaison "Terre de Grès"	2017	12	750	SZBBC-002
Anjou Villages "Les Saules de Montbenault"	2015	12	750	SZBBC-011
Anjou Villages "Les Saules de Montbenault"	2014	12	750	SZBBC-009
Anjou Rouge Chemellier "La Seigneurie"	2015	12	750	SZBBC-004
Anjou Villages Gohier "Le Clos des Cosses"	2015	12	750	SZBBC-005
Anjou Rouge "Le Clos Bertin"	2012	12	750	SZBBC-006
Coteaux du Layon "Les Varennes Faye d'Anjou"	2015	12	750	SZBBC-007

Fabien Duveau – Chacé, Loire

Fabien Duveau is the 8th generation of his family to make wine in Saumur-Champigny – "one of the jewels of the Loire," he believes. He holds some 40 small parcels of chenin blanc and cabernet franc vines spread over 20 hectares. Expressing their individuality is a key objective in his winemaking. Farming organically and cultivating biodiversity in and around the vineyards are integral to Fabien's aim of making wines that express both "the complex nature of the land and the know-how of its winemakers." Working in a 14th century tuffeau cellar, Fabien can't help but be deeply influenced by tradition, yet his innovative perspectives, passion, and minimalist style infuse his wines with a freshness and delicacy that mark them as vibrant, eloquent examples of what Saumur-Champigny wines are at heart.

	Vintage	Pack	Size (mL)	Item Code
Saumur Blanc "Origine"	2017	12	750	SZFDV-005
Saumur Blanc "Les Poyeux"	2016	12	750	SZFDV-002
Saumur-Champigny "Origine"	2017	12	750	SZFDV-006
Saumur-Champigny "Clos de la Côte"	2015	12	750	SZFDV-004

Domaine de la Haute Olive – Cravant-les-Côteaux, Loire

Bruno Sourdais carries an intuitive understanding of his vines and cellar work that cannot be learned at any school, only transmitted from one generation to another. He and his wife, Sophie, bring this perspective to the family's extraordinary holdings in and around Cravant les Coteaux. Sensitivity to the varied terroirs in which their old-vine cabernet franc (the oldest planted about 1928) grows finds distinct expression in the wines. The sandy plains along the Vienne are the source for their light, quenching Les Cournuelles, while the chalky silex slopes mark Les Clos with subtlety and finesse. On the hills, a single hectare of the legendary walled vineyard Le Chêne Vert, which takes its name from a magnificent oak that crowns the slope, literally stands apart. The vineyard is distinguished by its southwestern exposure, steep grade, and a rare clay limestone known as millarge; the wines by their extraordinary high-toned elegance. Through attentive viticulture and thoughtful cellar work, Bruno and Sophie seek a balance of fruit and acidity, freshness and subtlety, achieving some of the most soulful Chinons we know.

	Vintage	Pack	Size (mL)	Item Code
Chinon "Le Chêne Vert"	2017	12	750	SZDHO-005
Chinon "Les Clos"	2016	12	750	SZDHO-003
Chinon "Les Cournuelles"	2016	12	750	SZDHO-004

Denis Meunier – Vernou-sur-Brenne, Loire

Although Denis Meunier is only 26, his small domaine is one of the most old-school you are likely to see in Vouvray. Denis took over 13 hectares of old-vine chenin blanc (up to 65 years old) from his father and uncle in 2012. Even after a string of heartbreaking vintages early in his tenure, his vision and dedication are unwavering. He is moving the domaine toward organic farming, with a resolute "respect for terroir" – the distinctive gravelled tuffeau and clay-silex soils of Vernou-sur-Brenne and Chançay. Recent investment in more sophisticated equipment allows Denis to work with much greater precision on the press pad and in the cellar. The results are pure, crisp, lively chenin that both harken to a classic Vouvray style and anticipate a long trajectory of terroir-focused winemaking for this driven young producer.

	Vintage	Pack	Size (mL)	Item Code
Vouvray "Insolite" Extra-Brut	N.V.	12	750	SZDMN-002
Vouvray Sec "Les Sablons"	2017	12	750	SZDMN-003
Vouvray Sec "Expresion de Silex"	2017	12	750	SZDMN-001

Domaine Ruet – Cercié, Beaujolais

<http://www.ruet-beaujolais.fr>

The Ruet Family Estate Winery has sat on the remarkable terrain of Voujon in Cercié-en-Beaujolais at the foot of Mont Brouilly since 1926. It spreads over superb south-facing slopes where you will find the shallow, granite and stony soils that characterize the Northern Beaujolais region.

This traditional winery is focused on parcellaire wines. From Morgon they make "Douby" and "Les Grands Cras," from Chiroubles is "La Fontenelle" and from Brouilly is "Voujon." Domaine Ruet holds fast to the tradition of semi-carbonic maceration, employs integrated vine growing techniques and has harvested their vineyards by hand for over four generations. The wines are on point, each exhibiting the characteristics of their respective Cru and furthermore, the distinctive terroirs within. Domaine Ruet is the perfect estate to promote education on the unique subtleties amongst this region's terroir.

	Vintage	Pack	Size (mL)	Item Code
Crémant de Bourgogne	N.V.	12	750	SZRUT-001
Beaujolais-Villages "Sans Soufre Ajouté"	2018	12	750	SZRUT-035
Régnié "Les Bois"	2017	12	750	SZRUT-025
Chiroubles "La Fontenelle"	2017	12	750	SZRUT-033
Côte de Brouilly	2017	12	750	SZRUT-032
Côte de Brouilly	2017	1	3000	SZRUT-032J
Morgon "Douby"	2017	12	750	SZRUT-030
Morgon "Les Grands Cras"	2017	12	750	SZRUT-031
Morgon "Les Grands Cras"	2017	3	1500	SZRUT-031M
Morgon "L'Évêque"	2016	12	750	SZRUT-023
Brouilly "Voujon"	2017	12	750	SZRUT-029

Domaine de Prion – Fleurie, Beaujolais

The wines that Sylvain Chanudet crafts are the embodiment of what we love about the Beaujolais region. Farming a perfectly exposed, steep, granitic slope of ancient vines in the Fleurie lieu-dit of "La Madone," Sylvain is dedicated to natural viticulture and to guarding the health and vitality of his parcels.

Winemaking here is gentle and focused; the hand-harvested fruit is processed with traditional carbonic maceration by way of whole-cluster fermentation. The cuvaison is long—often up to 25 days—and is followed by long aging in cement tanks and occasionally, when the wine demands, large, neutral oak casks. Sylvain makes two Fleurie bottlings, the "basic" cuvée of which comes from vines averaging 60 years of age, is more juicy and expeditiously gulpable and evokes the classic elegance and depth of Fleurie. The Vieilles Vignes bottling ranges from 70 to 100 year-old vines, resonates with electric fruit flavors and firmer tannins and promises years of graceful evolution. Both wines are truly alive, revealing harmonic layers of fruit, earth and minerality.

	Vintage	Pack	Size (mL)	Item Code
Fleurie "La Madone"	2015	12	750	SZPRN-008
Fleurie "Cuvée Vieilles Vignes"	2015	12	750	SZPRN-009
Moulin-à-Vent "Cuvée Vieilles Vignes"	2015	12	750	SZPRN-010
Pouilly-Fuissé "Les Chevrières"	2015	12	750	SZPRN-007

Domaine des Crêts – Ozenay, Mâcon

<http://www.domainedescrets.fr>

Domaine des Crêts is a partnership between François Lequin and Matthieu Ponson—two friends who share similar philosophies and admiration for the wines of the Côte de Beaune. While François was born into a family of winemakers in Santenay, the opposite is true for Matthieu who was raised in Cornas, having went on to study engineering. Several years ago, the two were introduced by a mutual friend and quickly realized they shared the same, like-minded goal of purchasing vineyards in the Mâcon. Together, they took over the estate formerly known as Domaine Pascal & Sylvie Pauget in 2013 and created a new estate—Domaine des Crêts—the debut vintage of which was 2014. Here they work with two vineyard sites: En Bout and L'Echenault de Serre. En Bout is higher up in altitude with more exposure to wind, less ripe fruit and is comprised of older vines; it tends to show more structure and mineral components—more elegance and complexity. L'Echenault is lower on the hill, a bit riper, contains younger vines and reveals more richness, ripeness and texture. Side by side, these two wines are unmistakably distinct but share the common goal of the estate which is in fact, very simple: to make a small range of great Mâcon chardonnay that balances the minerality and richness for which this appellation is recognized. We are pleased to share the discovery of these two lovely white Burgundies, not to mention the two new schatzis who are behind this project, with the U.S. market.

	Vintage	Pack	Size (mL)	Item Code
Mâcon-Villages Chardonnay	2016	12	750	SZDCR-008
Mâcon-Chardonnay Climat "En Bout"	2015	12	750	SZDCR-007
Mâcon-Chardonnay Climat "L'Echenault de Serre"	2015	12	750	SZDCR-006

Domaine René Lequin-Colin – Santenay, Côte de Beaune

The Lequin family have been vigneron in Santenay since 1673. When the former Domaine Lequin-Roussot was split between brothers René and Louis in 1992, René formed Domaine Lequin-Colin with his wife, Josette Colin of Chassagne-Montrachet. Their son, François is now at the helm of their 9 hectares divided between Santenay and Chassagne-Montrachet. But they also produce Pommard Noizons, Nuits-St.-Georges les Brûlées and grands crus Corton Languettes, Corton-Charlemagne and Bâtard-Montrachet.

François has made substantial changes in the farming since taking over. The vineyards have been ploughed since 1997 and farmed organically from 2009 (Ecocert Certified in 2012); biodynamic ideas have been introduced since 2010. Their vines are pruned in "Guyot Simple" for the Chardonnay and "Cordon de Royat" for the Pinot Noir. All of the grapes are harvested by hand. Chardonnay is pressed in a pneumatic press with low pressure and then put straight into oak barrels. For the village wines, between 10%-15% are new oak. For the 1er Cru level, the wines are in about 15% new oak, and the Grand Cru is in 20%. Prior to malolactic, light battonage is done and then after malolactic the Chardonnay is left on the fine lees until Spring when it is racked for the first time. A second racking occurs around July or August and bottling happens in December. The wines are unfiltered and unfined.

	Vintage	Pack	Size (mL)	Item Code
Bourgogne Chardonnay	2017	12	750	SZRLC-048
Bourgogne Pinot Noir	2017	12	750	SZRLC-049
Bourgogne Chardonnay "Retour Aux Racines"	2016	12	750	SZRLC-047
Santenay "Sous la Roche"	2016	12	750	SZRLC-033
Chassagne-Montrachet 1er Cru "Morgeot"	2016	12	750	SZRLC-037
Chassagne-Montrachet 1er Cru "Les Caillerets"	2016	12	750	SZRLC-038
Corton-Charlemagne Grand Cru	2016	12	750	SZRLC-039H
Bâtard-Montrachet Grand Cru	2016	12	750	SZRLC-040H
Santenay "Vieilles Vignes"	2016	12	750	SZRLC-041
Santenay "Les Charmes"	2016	12	750	SZRLC-042
Santenay 1er Cru "Le Passe-Temps"	2016	12	750	SZRLC-043
Santenay 1er Cru "La Comme"	2016	12	750	SZRLC-044
Chassagne-Montrachet 1er Cru "Morgeot" (Rouge)	2016	6	750	SZRLC-045
Pommard "Les Noizons"	2016	6	750	SZRLC-046

Falkenstein – Naturno, Alto Adige

<http://www.falkenstein.bz>

Alpine vineyards of Alto Adige/Südtirol are among the steepest and highest of Europe. It's at these heights that the Falkenstein vineyards perch. And it's here that the Pratzner family organically farm 12 hectares of riesling, pinot blanc, sauvignon blanc, and pinot noir, on terraces hewn from sandy, glacially distributed soils. The Ötztal Alps rise just to the north, their prominence shielding the Venosta/Vinschgau valley, creating surprisingly warm, dry conditions, even at what seem impossibly high elevations. A long growing season, sharp diurnals, and excellent expositions coupled with the deliberate selection of acacia for fermentation and aging of their whites all contribute to the Pratzners' supremely incisive expressions of the mountain terroir.

	Vintage	Pack	Size (mL)	Item Code
Weissburgunder	2015	6	750	SZFLK-001
Sauvignon Blanc	2015	6	750	SZFLK-002
Riesling	2015	6	750	SZFLK-003
Pinot Noir (Blauburgunder)	2015	6	750	SZFLK-005

Untermoserhof – Bolzano, Alto Adige

<http://www.untermoserhof.com>

Florian and Georg Ramoser are the tight father-son team behind a sharply focused set of wines from schiava and lagrein, two native red varieties synonymous with Alto Adige/Südtirol. Untermoserhof, the Ramoser family home and winery that dates to 1640, sits just above Bolzano, looking onto the green depths of Val d'Isarco/Eisacktal and the staggering Alpine panorama just beyond. Schiava, the bright, floral main grape in the traditional St. Magdalener blend, and its more soulful partner, lagrein, are entirely in their element on the four hectares of tiny parcels clustered around Untermoserhof. Steep slopes, challenging varieties, and the Ramosers' dedication to minimal-input farming demand rigorous handwork in the vineyards. Their concentration on old vines, dense plantings, controlled yields, and thoughtful cellar work is bringing exceptional results – dense, spice-tinged lagrein and vivid, inflected St. Magdalener. They are vibrant, supremely drinkable expressions of a region that is realizing its full potential for wines of distinctive depth and elegance.

	Vintage	Pack	Size (mL)	Item Code
Santa Magdalena Classico DOC (Schiava)	2017	12	750	SZUNT-001
Lagrein DOC	2017	12	750	SZUNT-002
Lagrein "Riserva" DOC	2016	12	750	SZUNT-003

Mitja Sirk – Cormons, Friuli-Venezia Giulia

Mitja Sirk's wine story opens with an extraordinary chapter. At age 11, with the encouragement of Josko Gravner, Mitja made his first wine. Over seven vintages, under the master's eye, he refined his understanding of Friuli's past and potential. With time and experience, he has narrowed his focus to one grape: friulano. He works with old vines, ponca soils, traditional trellising, and clean farming. In the cellar, he has moved away from extended skin contact, toward long lees aging and batonnage, for a style that is, in his words, "very clear and direct" and a voice that is distinctively his.

	Vintage	Pack	Size (mL)	Item Code
Bianco <i>COMING SOON</i>	2018	12	750	SZSRK-001

Marcel Zanolari – Bianzone, Lombardy

<http://www.marcelzanolari.com>

Valtellina clings to the stony reaches of upper Lombardy, Italy's northernmost wine-growing region. It's a timeless place of imposing peaks, dense forests, and, as far as the eye can see, dry-wall terraces zigzagging across its slopes. Over the course of two millennia, the terraces have been built and rebuilt – a monument to the unbroken resolve of generations to grow wine in this place. Here, on 10 hectares of vines above Bianzone and scattered along the valley further east to Tirano, Marcel Zanolari has dedicated himself to biodynamic farming and making what he regards as “living wines.” They truly could come from nowhere and no one else. Valtellina's nebbiolos tend to be lean and sculpted, delicate and floral – paler, less tannic, higher in acidity, and altogether lighter on their feet than their more famous Langhe counterparts. Marcel works with, not against, this style. The results are wines of profound character and soul as well as place.

	Vintage	Pack	Size (mL)	Item Code
Nebbiolo Valtellina Superiore	2011	12	750	SZMZL-005
Uvaggio Rosso	2012	12	750	SZMZL-004
Sforzato di Valtellina Superiore	2010	12	750	SZMZL-002

Cascina Melognis – Revello, Piedmont

Cascina Melognis is a tiny mountainside winery called into existence by the vision and will of two dedicated individuals, Michele Fino and his wife, Vanina Maria Carta. Together they organically farm 3 hectares of vines focused on a handful of varieties traditional to this far northwestern corner of the Piedmont: pelaverga, barbera, chatus, and pinot noir. “Working so close to a mountain peak almost 4,000 meters (12,000 feet) above sea level shapes our climate, our behavior, and our wines,” Michele explains. “Our winemaking is deeply rooted in our terroir.” Michele's own roots in farming and the land, and the couple's shared dedication to proving the potential of an historic but little known terroir, has, in rather short order, begun to deliver captivating results.

	Vintage	Pack	Size (mL)	Item Code
Colline Saluzzesi Rosso "Ardy"	2016	6	750	SZMLG-005
Colline Saluzzesi Rosso "Ardy"	2015	6	750	SZMLG-002
Vino Rosso "Novamen"	2016	6	750	SZMLG-004
Vino Rosso "Novamen"	2015	6	750	SZMLG-003

Element Winery – Arkport, Finger Lakes

<http://elementwinery.com>

Bob Bates, winemaker, and Christopher Bates, Master Sommelier, founded Element Winery in 2005 when Christopher returned to the US after spending two vintages in Italy and one in Germany. It was bitter cold that December, but he had an idea burning inside of him. He wanted to create a winery that used the upstate New York climate as a blessing and not a curse. Some 10 years later, Christopher's original vision still guides the decision-making process today. Together, Bob and Christopher have learned the ups and downs of winemaking and have forged a recognizable style of wines.

Element Winery was founded to explore cool climate terroirs – to produce wines which express their origins without preconceived notions. They strive to make balanced wines that are mineral-driven and low in alcohol. Bob and Christopher are dedicated to producing small quantities of wines they love, with minimal intervention, allowing the grapes to speak for themselves.

	<i>Vintage</i>	<i>Pack</i>	<i>Size (mL)</i>	<i>Item Code</i>
Riesling	2011	12	750	SZELT-007
Chardonnay	2016	12	750	SZELT-010
FLX Cuvée	2015	12	750	SZELT-009
Merlot	2015	12	750	SZELT-012
Pinot Noir	2014	12	750	SZELT-011
Syrah	2013	12	750	SZELT-003
Blafränkisch	2015	12	750	SZELT-004
Cabernet Franc	2013	12	750	SZELT-008
R.T.W.	2012	12	750	SZELT-005

Sundström Cider – Hudson Valley

<https://www.sundstromcider.com>

Leif Sundström single-handedly runs one of the country's most forward-thinking cideries, focused on varietal typicity, terroir, promotion of improved variety selection in the orchard, progressive orchard practices, and minimalist cellar work. Working with sustainably grown, heirloom apple varieties from historical cider-producing regions around New York State, he makes small quantities of dry, vinous ciders. They are complex, textural, acid-driven, and meant to age and evolve in bottle. They tap into a tradition that dates to early America and into Leif's obvious passion for working with the fruits of the land, at what Leif calls "a very encouraging moment of self-discovery" for the region. In all pursuits, Leif's work is animated by his search for "the impacts of terroir and agriculture on cider's ultimate potential" – and his belief that northeast American cider is "poised to be among the best in the world."

	<i>Vintage</i>	<i>Pack</i>	<i>Size (mL)</i>	<i>Item Code</i>
Cider/Cider	2017	12	750	SZSTM-004
Sponti	2017	12	750	SZSTM-001
Liminal	2017	12	750	SZSTM-002